ACUMEN



1994

FOUNDED Walter E. Allen started Acumen Building Enterprise, Inc. (Acumen) to focus on green building efficiency which evolved to transit efficiency and environmental protection.



2001

BILL-TO-BILL CHANGER Developed custom fare collection product for all 46 BART stations that allowed users of public transit to exchange \$10 bills and \$20 bills for \$5 bills for ticket purchase.



S CORP Headquartered in Oakland, CA with 18 employees, Acumen became an S Corporation. The focus of the company continued to shift from green buildings to green transit infrastructure.

2014

2002



2007

BART AWARD Acumen won a Teaming Success Award for work on the **BART** Automatic Fare Collection Modernization Program, with ticket vending machines, fare gates and addfare machines.



2008

AC TRANSIT CM As part of a 10year federal transit improvement grant, provided construction management services for the Eastmont Mall **Transit Center** Improvements.



2009

WMATA FARE COLLECTION As prime contractor/program manager, Acumen provided scheduling, testing and certification and oversaw timely delivery of the SmarTrip® Fare Payment System.



2010

ACUFARE

Research and

development

team began to

an affordable

automatic fare

a versatile.

contactless

solution for

develop and test

collection device,

transit and other

organizations.



2011

AWARDS Won Inc. 5000 **Top Engineering** Companies and WTS Appreciation awards. In 2010 and 2012 also won Inc. 5000 awards for America's **Fastest Growing** Private Companies.



2012

AMTRAK Northeast Corridor project in New York, Washington, D.C. and Philadelphia. Acumen staff served as deputy engineer and inspector to improve safety, reliability and travel times.



2013

KAISER MEASURE BB OAKLAND Having supported MEDICAL CTR Alameda CTC **Construction Site** since 2001 with Security System planning, policy, designed and admin, Acumen implemented by and subs were Acumen was a instrumental in turnkey worker ID educating the system that let public about this Kaiser know who transportation was onsite at any measure voters time of the day. passed in 2014.



2015

RECOGNITION Jacobs named Acumen a **Diverse Business** Enterprise; Walter E. Allen received The Conference of Minority Transportation **Officials NorCal** Advocate of the Year Award.



2016

ACUMEN-PARSONS Joint Venture was developed to provide General Engineering Services to BART, engineering, procurement and other activities associated with BART projects.



2017

ACUFARE Received an order from BART for placement of these contactless smart card readers in all 49 station agent booths. Acumen was pleased to start to sell this product through GSA in 2016.



2018

CHSR ETO (CA

High-Speed Rail

Operator) Project

provided design,

development and

Early Train

kicked off.

Acumen staff

procurement

services along

with technical

writing services.

consulting



2019

ACCOLADES Recognized by Los Angeles Sustainability Coalition as an On-the-Move Transportation Series Sponsor. Other LA projects include Metro ExpressLanes and Maintenance of Way Study.

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